TECH ECOSYSTEM GUIDE TO UKRAINE

2019
Ukraine is experiencing exciting times – and we already have something to be proud of. This book is the first comprehensive review of the Ukrainian tech ecosystem. You will learn about prominent startups, accelerators, leading product companies, biggest investments, deals and cases.

We sincerely believe that now is the best time to start your innovative business or expand it to Ukraine. We hope this book will convince you of that.

Max Yakover
CEO and managing partner at UNIT.City innovation park

We are delighted to support the development of such important guidebook. WNISEF is happy to partner with UNIT.City in this effort given how crucial such visibility for the IT ecosystem and for Ukraine. It is essential that international stakeholders have more information and contact access to the breakthrough Ukrainian startups and stakeholders.

Undoubtedly the technology sector has a strategic importance to the Ukrainian economy and can redefine the way Ukraine is perceived globally in this age of digital transformation.

Jaroslawa Z. Johnson
President and CEO of Western NIS Enterprise Fund

Our company has always strived to create a favorable and stable environment for IT industry growth in Ukraine. It is a very challenging task, which clearly can’t be done by a single company. Having this in mind, Sigma Software was among the originators of the EBA IT Committee to unite efforts with the leading IT companies in Ukraine and reach the common big goal.

Together we achieved a lot: in cooperation with leading universities created first strategic plan for IT education development in Ukraine, which was signed by Prime Minister; established a dialogue with State representatives; launched the first industry researches; initiated business participation in Tax Code revision; strengthened Ukraine promotion as a strong IT hub, and more.

Sigma Software is glad to support UNIT.City in creation of Ukraine tech guide. We believe it will become a new step forward to attracting investments and promoting Ukraine as a country with mature IT industry, huge talent pool, and developed infrastructure.

Valery Krasovsky
CEO at Sigma Software

Thanks to Ukrainian products and world-class teams over the past few years, our country has become a sort of tech-phenomenon.

This guide makes it possible to assess the scale and quality of the Ukrainian tech industry.

Vadym Nehay
CEO at Depositphotos
UKRAINIAN TECH INDUSTRY

with offices based in Ukraine
20% [1]
world’s leading companies in software development for mobile platforms

Volume of IT service exports (2018F) [2]

$4B 4% of GDP

$290M [4] in startup investments in 2018

184 700 [3] software developers

16 [5] IT service providers present in the 2019 Global Outsourcing-100 list

4000 [7] tech companies

2nd [7] largest export of services industry in 2018

FORTUNE 500
100+ [6] Fortune 500 companies have chosen Ukrainian IT services
It is ranked 24th\[^8\] best country for software development.

110+\[^9\] R&D centres owned by multinational corporations.

1000+\[^10\] events for IT specialists, startups and investors every year.

50+\[^11\] coworking spaces and hubs.

19\[^12\] exits in 2017.

33\[^12\] investment deals.

146 000\[^13\] patents and utility models since 2007.

30 industry communities.

UNIT.City an innovation district in Kyiv.
TRENDS

According to the GLOBAL INNOVATION INDEX, Ukraine is ranked 43rd out of 126 countries in 2018 [14].

Startup Investments [15]

2013-2016

$365M

2017

$265M

= 44 deals with investment companies

Investment funds grow in number

In 2018 the following funds have been established: OVERKILL, Western NIS Enterprise Fund (WNISEF), and u.ventures for investment in startups.

20+ funds operating in Ukraine

Western NIS Enterprise Fund (WNISEF) has launched Arkley

2017 — Rise of the ICO [16]

19 successful ICOs

$160M attracted

Growth in exit numbers [16]

$3.6B

Growing volumes of IT services

$3.6B

2013

2017

2016

2017

△ 237%

△ 180%

19

20

8

4

2

2.5

3

3.5

4

2016

2017
STARTUP INVESTMENTS

- Investment volumes
- Number of deals

IT SERVICE EXPORTS

- IT service export volumes

<table>
<thead>
<tr>
<th>Year</th>
<th>Investment Volumes</th>
<th>Number of Deals</th>
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</thead>
<tbody>
<tr>
<td>2013</td>
<td>$97M</td>
<td>76</td>
</tr>
<tr>
<td>2014</td>
<td>$42M</td>
<td>88</td>
</tr>
<tr>
<td>2015</td>
<td>$146M</td>
<td>69</td>
</tr>
<tr>
<td>2016</td>
<td>$80M</td>
<td>78</td>
</tr>
<tr>
<td>2017</td>
<td>$265M</td>
<td>44</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year</th>
<th>IT Service Export Volumes</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>$2B</td>
</tr>
<tr>
<td>2014</td>
<td>$2.4B</td>
</tr>
<tr>
<td>2015</td>
<td>$2.6B</td>
</tr>
<tr>
<td>2016</td>
<td>$3.1B</td>
</tr>
<tr>
<td>2017</td>
<td>$3.6B</td>
</tr>
</tbody>
</table>
INVESTMENT OPPORTUNITIES IN UKRAINE

/ MOST ACTIVE INVESTORS
/ LARGEST PUBLICLY DISCLOSED DEALS 2017-2018
/ FUNDS
MOST ACTIVE INVESTORS IN UKRAINE IN 2017

[Diagram showing the most active investors in Ukraine in 2017, including brands and stages such as Preseed, Seed, Early Stage, Late Stage, and investors like Almaz Capital, u.ventures, SMRK VC Fund, TMT investments, and others.]
LARGEST PUBLICLY DISCLOSED DEALS 2017-2018

$130M
GitLab
from GV, ICONIQ Capital, Khosla Ventures and Goldman Sachs

$110M
Grammarly
from General Catalyst, IVP and Spark Capital

$110M
BitFury
from Credit China Fintech Holdings, Korelya Capital, Naver Group, Macquarie Capital, Dentsu, Armat Group, Lian Group and iTech Capital

$70M
Neuromation
from Andreessen Horowitz, GGV Capital, Lightspeed Venture Partners, Index Ventures, Shasta Ventures, Y Combinator and SV Angel

$37M
People.ai

$25M
DMarket
from Almaz Capital, Y Combinator, A Ventures Capital, U Ventures, Digital Future and others

$13.7M
YayPay
from QED Investors, Birchmere, Information Venture Partners, QED, Gaingels 500 Fintech Fund and Fifth Third Capital

$10M
Petcube
from Nine Point Capital and others

$30M
Rentberry
from Silverton Partners, Anorak Ventures, COLOPL, K Cube, Liquid2 and James Armstrong

$4M
Preply
from Nine Point Capital and others

$110M
Propy
from Innovation Nest, Market One Capital and TDJ Pitango Ventures

$20M
Remme
from Silverton Partners, Anorak Ventures, COLOPL, K Cube, Liquid2 and James Armstrong

$4.5M
Restream
from Nine Point Capital and others

$6M
DreamTeam

$4M
Hacken
from Nine Point Capital and others

$7.9M
TAAS
from Greycroft, Andreessen Horowitz, Vaizra Investments, Compound, FJ Labs and SMRK

$5M
Allset
from Nine Point Capital and others

$15.4M
Propy
from Silverton Partners, Anorak Ventures, COLOPL, K Cube, Liquid2 and James Armstrong

$5.5M
CallPage
from Nine Point Capital and others
LARGEST AMOUNTS WERE INVESTED IN THE UKRAINIAN IT SECTOR BY FUNDS

$130,000,000

$110,000,000

$110,000,000

Funds with the largest share of early-stage investments in 2017

Cumulatively – $130M invested in GitLab

Cumulatively – $110M invested in Grammarly

Cumulatively – $110M invested in BitFury

Cumulatively – $110M invested in General Catalyst

Cumulatively – $110M invested in Spark Capital
AVentures Capital
Managing partners and co-founders: Andrii Kolodyuk, Yevgen Sysoev
AVentures Capital is a VC fund established in 2012. Fund is focused on cooperation with companies that disrupt global markets while using Ukraine and CEE-based R&D teams as a leverage in global competition. The fund's investment focus spans across software tech, including such areas as machine learning, big data, AR, VR, SaaS, cloud, storage, enterprise, web, mobile, IoT and others. The fund invests in both early-stage startups and IT companies in the growth phase.
aventurescapital.com
hello@aventurescapital.com

Chernovetskyi Investment Group
Managing partner: Volodymyr Kryvko
CIG is among the largest venture capital investors in East Europe with an investment potential of $100M.
cig.vc
info@cig.vc

D2N8
Managing partners: Natalya Berezovska, Ihor Shreibman
Detonate Ventures is an investment and management company that acts as an early-stage investor, also managing their own projects in technology, media, telecommunications, marketing and strategic consulting.
d2n8.com
info@d2n8.com

FUNDS
Digital Future

Founding partner: Oleksii Vitchenko
Managing partner: Volodymyr Nesterenko
Digital Future offers partners access to Ukrainian talents and technologies. Mainly focused on venture investments in the digital economy, the fund generally invests in projects at later stages and, on occasion, at the seed stage, in which case Digital Future gives preference to graduates of top accelerators, e.g., Y Combinator.
digital-future.org
contact@digifuture.org

Horizon Capital

Horizon Capital
Founder and CEO: Lenna Koszarny
Horizon Capital manages direct investment funds with a combined capital of more than $800M. The company’s funds are among the most active investors in the IT sector of the region, including, in particular, such companies as Rozetka, Jooble, Intellias and many others.
horizoncapital.com.ua
info@horizoncapital.com.ua

SMRK VC Fund

SMRK VC Fund
Managing Partner: Andrii Dovzhenko
The fund invests in the following areas: software for mobile OS (mainly but not exclusively, iOS), macOS software, casual/business software, offline business’ online presence, B2C and B2B services
smrk.vc
applications@smrk.vc

U.Ventures

U.Ventures
Managing partners: Jarosława Johnson, Lenna Koszarny
Western NIS Enterprise Fund created U.Ventures to find new investment opportunities. It is focused on launching new technologies at an early stage with world-class teams and global growth potential.
u.ventures
info@u.ventures

Digital Future

Digital Future

Dragon Capital

Managing partners: Yevgen Baranov, Volodymyr Tymochko, Andrii Nosok
Dragon Capital is the largest investment company in Ukraine. It provides a full range of investment banking and brokerage services for corporate and private clients.
dragon-capital.com
dragon@dragon-capital.com

Imperious Group

Imperious Group
Partners: Dmytro Shvets, Pavlo Aleshin, Kyrylo Mazur
Imperious Group is an Eastern-European $25M VC with representative offices in the United States and Israel.
imperiousgroup.com
info@imperiousgroup.com

TA Ventures

TA Ventures
Founding partner: Victoria Tigipko
TA Ventures is an international VC fund investing in early-stage startups. Areas of interest include mobility, digital health, SaaS, AI/ML, online marketplaces and deeptech in fintech, and other sectors.
taventures.vc
info@taventures.vc

WannaBiz

WannaBiz
Managing partner: Alex Bornyakov
WannaBiz is a seed fund for business angels focused on global early-stage projects in advertising technologies, digital marketing, mobile, B2B, and SaaS.
wannabiz.com.ua
info@wannabiz.com.ua
Western NIS Enterprise Fund (WNISEF) is a $150M regional fund, a pioneer in Ukraine and Moldova with more than two decades of successful experience in investing in small and medium-sized companies. WNISEF was funded by the U.S. government incorporated with the U.S. Agency for International Development (USAID). Since its inception, WNISEF’s cumulative investments total over $185M to 129 companies employing around 27,000 people and made it possible to unlock $1.8B for companies in Ukraine and Moldova.

In 2015 WNISEF has launched a $35M legacy program focused on export promotion, local economic development, impact investing and economic leadership.

Key projects: Export Promotion Office, UkrainInvest, ProZorro, ProZorro.Sale, CANactions School for Urban Studies, International Mayors Summit, Technovation Ukraine, Social Entrepreneurship, Ukrainian Leadership Academy, SEED Grant.

In November 2017, WNISEF launched a venture fund U.Ventures to invest in early-stage technology startups. To date, U.Ventures invested $3.5M into 10 startups, including Petcube, Sixa, IO Technologies, eTachki, Rallyware, 3DLook, YouTeam.

WNISEF is funding innovative, high-impact, reform focused programs and aims to support Ukraine and Moldova at this critical period by developing sound economic policy and leadership. Since 2015, WNISEF supported 100+ innovative and impactful projects in total.

<table>
<thead>
<tr>
<th>Goals</th>
<th>Social impact</th>
<th>Economic impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Find new markets and attract investments</td>
<td>57,000 Direct Beneficiaries</td>
<td>$19.1M funded</td>
</tr>
<tr>
<td>Improve quality of life in cities and villages</td>
<td>6M+ people reached</td>
<td>$3B+ unlocked / saved</td>
</tr>
<tr>
<td>Encourage development of small and medium entrepreneurship</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Educate responsible citizens</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Opportunities for cooperation with Ukraine’s tech ecosystem

- Unit.City
- Associations & Clusters
- IT Clusters
- Coworking spaces & Hubs
- Accelerators & Incubators
- Tech events
- Communities
UNIT.CITY

UNIT.City is one of the largest innovation districts in Central and Eastern Europe.

It is a special place where businesses operating companies in creative and tech industries have access to unprecedented infrastructure and ecosystem for growth and development.

UNIT.City is a point of entry to Ukraine for international companies and a magnet attracting innovation from around the world.

WE ARE CREATING A MODERN INFRASTRUCTURE AND A BENEFICIAL ENVIRONMENT FOR INNOVATION, BUSINESS, TALENT AND STARTUPS
UNIT.CITY TODAY

1000 students

30 000 m²

3 business campuses

4 laboratories
- blockchain
- VR/AR
- product prototyping
- digital innovation lab in the agricultural sector

1000 residents
a community made up of 100 companies

360 seats in the coworking space

Modern infrastructure
with universal design, restaurants, fitness club, bike sharing station, parking lots, etc.

60% of first residents have done business together
ASSOCIATIONS

Blockchain Association of Ukraine

The BAU is a non-profit organization that actively promotes integration of blockchain technology into the Ukrainian economy. Association advocates interests of the industry and its members, prepares blockchain specialists and educates broad audience, raising awareness about blockchain technology in the country.

bau.ai
hello@bau.ai

European Business Association (EBA) IT Committee

The EBA has almost 1000 member companies. The IT Committee brings together about 40 companies that develop software products and provide technology services.

eba.com.ua
office@eba.com.ua

IT Ukraine Association

It is comprised of approx. 60 leading IT companies. The Association protects the interests of the IT industry, cooperates with state authorities, local government and educational institutions. Objectives: forming favorable conditions for industry development and improvement of legislation, facilitating training of IT specialists and consolidating Ukraine’s scientific and production potential, promotion of services of the Association’s member companies to foreign markets.

itukraine.org.ua
office@itukraine.org.ua

The American Chamber of Commerce (ACC) IT Committee

The ACC brings together more than 600 foreign companies and investors from 50 countries operating in Ukraine and contributing significantly to the Ukrainian government budget.

chamber.ua
chamber@chamber.ua

UAngel

UAngel is a network of Ukrainian business angels actively looking for innovative early-stage startups. Launched in 2014 in order to educate Ukrainian investors and help them unite by syndicates and pursue profitable investments.

uangel.com.ua
info@uangel.com.ua

Ukrainian Venture Capital and Private Equity Association (UVCA)

UVCA unites 57 members – private equity and venture funds, accelerators, incubators, educational institutions, and non-government organisations that make significant impact on the development of Ukrainian investment market. Association promotes investment opportunities in Ukraine for foreign investment funds, conducts market research, lobbies laws for improving investment and business climate, implements Invest in Ukraine activity.

uvca.eu
office@uvca.eu

The BAU is a non-profit organization that actively promotes integration of blockchain technology into the Ukrainian economy. Association advocates interests of the industry and its members, prepares blockchain specialists and educates broad audience, raising awareness about blockchain technology in the country.

O2IT is a full-cycle BPO Consultancy & Services company that provides flexible solutions for establishing and running own IT R&D centers in Ukraine. O2IT is the first on Ukrainian market to provide all required expertise under one roof to fully support «Your People. Your Office. Your Rules» approach. The leadership team brings 10+ years of experience in IT outsourcing with North American, European and Middle East clients and 200+ successful projects delivered.

The company offers various service packages combinations starting from standalone recruitment process outsourcing to the full turnkey solution for launching & supporting highly productive Teams-as-a-Product. Furthermore, the company provides access to the top junior talents via customized educational partnership programs with UNIT Factory and uData School.

O2IT solutions
Kharkiv IT Cluster
Kharkiv IT Cluster unites 73 leading companies and partners working in IT, software development and export-oriented development.

it-kharkiv.com
info@it-kharkiv.com

Kyiv IT Cluster
A communication platform for Kyiv-based IT companies that unites over 25 companies. They organize events for cluster members including meetups with non-tech professionals, in particular, representatives of trade missions from EU countries.

itcluster.kiev.ua
info@itcluster.kiev.ua

Lviv IT Cluster
A community of IT companies, which together with universities and local authorities improve and develop IT in the city. Lviv IT Cluster unites 15,000 IT experts and 82 companies. The cluster has initiated the development of the Lviv Innovation District.

itcluster.lviv.ua
info@itcluster.lviv.ua

IT clusters in 20+ cities have created their own IT clusters
COWORKING SPACES AND HUBS

01 / Kyiv

01 / 1991
Civic Tech Center
1991.center
hey@1991.center

02 / Blockchain Hub Kyiv
blockchainhub.one
hello@blockchainhub.one

03 / Chasopys and Chasopys.UNIT
chasopys.ua
prostr@chasopys.kiev.ua

04 / Coworking Platforma and Coworking Platforma Leonardo
coworkingplatforma.com
we@coworkingplatforma.com

05 / Creative Quarter
creativequarter.net
join@creativequarter.net

06 / Creative States
creativestates.net
we@creativestates.net

07 / DataHub
data-hub.com.ua
hello@data-hub.com.ua

08 / HUB 4.0
4hub.com.ua
info@4hub.com.ua

09 / iHub
ihub.world
post@ihub.world

10 / Kyiv Smart City
kyivsmartcity.com
hub@kyivsmartcity.com

11 / mOre
more.company
nd@more.company

02 / Lviv

12 / CoMMuna
communa.net.ua
com@communa.net.ua

13 / ITEA Hub
iteahub.com
info@iteahub.com

14 / Startup Depot
startupdepot.lviv.ua
office@startupdepot.lviv.ua

03 / Odesa

15 / Impact Hub Odessa
impacthub.odessa.ua
info@impacthub.odessa.ua

16 / Terminal 42
terminal42.com.ua
info@terminal42.com.ua

04 / Dnipro, Kharkiv

17 / Coworking 365
coworking365.com.ua
wow@coworking365.com.ua

18 / Fabrika.space
fabrika.space
info@fabrika.space
ACCELERATORS AND INCUBATORS

01

1991 Open Data Incubator
Founders: Denys Gursky, Viktor Gursky
A non-commercial incubator that supports big data startups. Clients and partners are government agencies, businesses, and civil society organizations.
1991.vc
i@1991.vc

02

AgroHub
Founder: Julia Poroshenko
An agricultural innovation platform that brings together startups and corporations. It is specialized in market analysis, regular industry heat map and innovation reports, nurturing a culture of innovation in the agro-sector.
agrohub.org
start@agrohub.org

03

Betamisto
Team: Serhiy Petrenko, Maria Yarotska, Natalya Serebrennikova, Tamara Grabovan
The first Ukrainian accelerator of urban projects. The idea of an accelerator is to involve startups in solving city problems and tasks.
betamisto.com
hello@betamisto.com

04

Concepter

05

FoodTech accelerator by LvBS
Key mentors: Roman Zinchenko, Denys Dovhopolyi, Oleksandr Aky menko, Victoria Lytvyn
Programme for project development on the merge of gastronomy and technology aimed at providing new solutions for restaurants and food industry on the whole through the development of prospective startup teams, possessing such solutions.
ucucfe.lvbs.com.ua
connect.cfe@lvbs.com.ua

06

GrowthUP
President: Denys Dovgopol
It is focused on providing assistance to startups in launching and building their businesses, attracting early customers, and testing and verifying their primary hypotheses. The GrowthUP+ venture fund co-invests in seed or pre-seed B2B / B2C projects in both software and hardware.
growthup.com
is@growthup.com

07

IoT Hub Accelerator
Founder: Roman Kravchenko
A hub and an accelerator for IoT-startups focusing on robotics, smart home technology, smart clothing, drones, etc.
iothub.xyz
hello@iothub.xyz

08

Radar Tech
Partners: Max Yakover, Julia Poroshenko, Maxym Bakhmatov, Olena Kalibaba, Denys Dovgopol, Julia Mironova
A technology cluster that unites industrial corporate startup accelerators. Radar Tech consolidates large business, SME and startups for achieving common goals and creates favorable conditions for “retaining minds” in Ukraine. Radar Tech focused on telecommunications, energy, fintech and agriculture.
radartech.com.ua
info@radartech.com.ua
02 / OPPORTUNITIES FOR COOPERATION

Open Innovation Platform
RE:ACTOR

Co-founders: Olexander Romanychyn, Yevgen Sarantsov, Olexander Zharikov

Reactor accelerates corporate innovations for big and middle-sized corporates in CEE and CIS region by linking the real-life corporate challenges and technological solutions from worldwide.

reactor.report
info@reactor.report

Ukrinnovate

Strategic Council: Gelena Savruk, Denys Gurak, Viktor Kryvenko, Ihor Kabanenko, Igor Lisitsky, Viktor Kompanieiets, Dmytro Shestakov

An agency for incubation and implementation of innovative defence technology projects.

ukrinnovate.com
info@ukrinnovate.com

Sector X

CEO: Andrii Komarovsky

Mentors: Andriy Verbitsky, Marvin Liao, Vitaliy Bulda

A B2B / BTC startup accelerator for teams from Ukraine and Eastern Europe in the field of big data, VR/AR, IoT.

sectorx.city
hello@sectorx.city

YEP!

Founder and CEO: Andrii Zaikin
Team: Grygorii Steshenko, Yulia Dehtyarova, Ksenia Semenova-Shelevytska

YEP is a network of academic business-incubators. They provide a business-related education for youth, contributing to the development of the entrepreneurial ecosystem of Ukraine.

yepworld.org
TECH EVENTS

**.Net Fest**
The main conference on .NET development in Ukraine. It is devoted to the latest technologies in the industry as well as their practical application. Size: around 600 visitors. The conference is hosted by leading experts from Ukraine, CIS and the rest of the world.

dotnetfest.com

**iForum**
The main event for the internet industry dedicated to startups, internet marketing and advertising, software development, education, blockchain and cryptocurrencies. The event has been held annually in Kyiv since 2009. In 2018 it was attended by 12,000 participants.

2018.iforum.ua

**IT Weekend Ukraine**
A series of international IT conferences was held in different cities of Ukraine, as well as in Poland (Wroclaw) and Bulgaria (Sofia). 90% of the “weekend” speakers are world class experts. Over 7,000 IT specialists and 275 speakers attended more than 80 conferences in seven years.

itweekend.events

**ITEM**
The conference is dedicated to IT and software development. It is held annually since 2013 in Dnipro. Visitors include top managers, technical directors, PMs, developers and QAs. Estimated number of visitors is 1,600.

item.com.ua

**JEEConf**
This international conference caters to Java professionals. It has been held in Kyiv for 8 consecutive years and attracts world-class speakers. In 2018 experts from Twitter, Pivotal and others appeared at JEEConf.

jeeconf.com

**KharkivJS**
KharkivJS is the biggest Ukrainian JavaScript conference. The event has been held annually in Kharkiv since 2012. In 2018 it was attended by 700 participants.

kharkivjs.org

**Kyiv Outsourcing Forum**
The largest Ukrainian forum for product- and service-based IT companies. The forum has been held in Kyiv since 2008. It attracts around 2,000 visitors annually. Among them are top managers of large and medium-sized IT companies.

outsourceforum.org
**Communities**

**01**

**Bitcoin Foundation**
A public organization, which is a platform for communication and information support for cryptocurrency and blockchain specialist protocols. Founded by Blockchain Hub Kyiv.

[bitcoinua.org]

**02**

**Data Science UA**
The largest community of Ukrainian software developers, founded in 2005 as a blog on WordPress. Today DOU has more than 290,000 users and 5M views per month.

[dou.ua]

**03**

**Developers.Org.Ua**
The IT Community was founded in 2014 as an information and communication source. There IT specialists of different levels can share their experience about new products and their configuration features. The community is supported by the efforts of authors who represent different areas of information technologies. It is an open project, and anyone can apply and publish materials and subsequently become a permanent contributor.

[it-community.in.ua]

**04**

**IT Community**

**09**

**Lviv IT Arena**
A conference for industry’s top managers, project managers, startups, developers, designers, business analysts, etc. The conference is held annually since 2014 in Lviv, attracting visitors from Eastern European countries. The 2018 edition was attended by 3,300 participants.

[itarena.ua]

**10**

**Mobile Beach Conference Odesa**
Europe’s fastest growing conference on mobile, programmatic, VR and AR.

[mobilebeach.rocks]

**11**

**SaaS Nation**
A Software-as-a-Service oriented conference aimed at founders, C and VP level partners and managers. Speakers work in top managerial roles for Ukrainian and European product companies developing SaaS platforms.

[saas-nation.com]

**12**

**QA Fest**
It is the largest testing conference in Ukraine. Is held annually since 2013 in Kyiv. Speakers include experts from Ukraine, CIS and other countries of the world.

[qafest.com]

**13**

**UNIT Fintech Forum**
It is an innovation and technology forum for the banking industry, including blockchain and cashless economy. The event is conducted by UNIT.City innovation district and UFuture Investment Group.

[fintech.unit.city/forum]

**14**

**UNIT Investment Summit**
A conference for investors, venture funds, business angels, internet entrepreneurs, startups, ecosystem leaders, and IT professionals from over 10 countries in Central and Eastern Europe and Ukraine. Summit organizer is UNIT.City innovation district.

[42.unit.city/investment-summit-18]
02 / OPPORTUNITIES FOR COOPERATION

05
MC Chat

A community for project managers operating as a platform for networking and sharing best practices. They organize discussion clubs and annual PM Forums attracting participants from Ukraine and Europe.

spiderproject.com.ua/community/about

06
PM community

A Facebook community includes 900 members for experience exchange among C and VP level founders, managers from SaaS companies.

facebook.com/groups/633153890179957

07
SaaS Nation Community

A Facebook community includes 900 members for experience exchange among C and VP level founders, managers from SaaS companies.

facebook.com/groups/633153890179957

08
Silicon Drinkabout

The Community was created for Ukrainian developers from tech companies. They hold informal meetings on Fridays in order to exchange ideas, news and have fun.

facebook.com/SiliconDrinkaboutKiev

09
TESTUA STARTUPS

Test UA startups

Founders: Olexander Maydanyuk, Maryna Shevchenko

A community that hosts “testathons” – hackathons for software testers. Participants challenge themselves with new projects, receive feedback and build up their experience. Tech products of various maturities can get their products tested for free. Well-known Ukrainian startups like Petcube, and Recap provided their products for testing.

testuastartups.com

10
UNIT.City

UNIT Residents Club

UNIT.City innovation district members’ club. The community organizes educational and networking events for residents, meetings with investors. They established the EIR mentoring program, which is also opened for non-residents of the district. The community provides UNIT.Perks, a pack of exclusive perks from about 75 international and Ukrainian companies that operate worldwide.

unit.city/residents

11
UTEW (Ukrainians at Tech Events of the World)

Founders: Olexandra Govorukha, Inna Stelmakh

An open Facebook community with 3,000 people. Participants attend international tech events to find business partners and investors. They regularly meet offline in order to share best business development practices and better represent Ukraine in the international tech community.

utew.tilda.ws/utew

12
WTECH Ukraine

Founders of startups, investors, venture capital partners, top managers and executives in IT companies. It was founded by TA Ventures and SLOVA Tech PR.

wtech.club
03

KEY EDUCATIONAL PROJECTS

/ KEY TECHNICAL HIGHER EDUCATION INSTITUTIONS
/ IT SCHOOLS AND COURSES
IT training is provided by higher education institutions of various types of ownership in all big cities of the country and by dedicated courses that often cooperate with IT companies and communities so that graduates’ knowledge meets the needs of the market.

According to the DOU.ua, during 2016, 35,000 specialists were trained, and a year earlier – 30,000.

150+ institutions where they teach IT specialties

23,000 IT specialists per annum

Kharkiv National University of Radio Electronics

Tech graduates: 2,968

According to the Kharkiv IT Cluster this is №1 education institution for IT specialists in Kharkiv. It is also one of the best educational institutions in Ukraine in the field of radio electronics, telecommunications, information technologies and computer engineering.

Lviv Polytechnic National University

Tech graduates: 2,675

The University holds top positions in all national ratings of higher education institutions. The Tech StartUp School was created on the basis of the university.

National Technical University of Ukraine “Ihor Sikorsky Kyiv Polytechnic Institute”

Tech graduates: 4,314

The largest technical university of Ukraine. It is one of the world’s top 1,000 best universities (ranked 501st in QS World University Rankings) and is one of the best universities in the CIS (category B “very high level of graduates training”). The University comprises nine institutes and 19 faculties, as well as a design bureau and a sci-tech association. Among the specialties are mathematics and engineering, telecommunications, computer science, space technologies, etc.

On the basis of NTUU “KPI” an ecosystem for the development of innovative projects Sikorsky Challenge has been created. It includes startup school, the festival of innovative projects, incubator, technological environment Sikorsky Lab, intellectual property center, venture fund, etc.
IT COURSES AND SCHOOLS

01
BlockchainHub Academy
Number of students: 30
BlockchainHub Academy has been established in November 2018 by Blockchain Association of Ukraine and UNIT Factory.
Location: Kyiv
Training programs: Blockchain.
blockchainhub.academy

02
BrainBasket Foundation
Number of graduates: over 6,000
NGO, established in 2014 by Torben Majgaard with the aim of helping people in Ukraine make their first step towards IT.
Location: 35 learning hubs across Ukraine
brainbasket.org

03
CyberBionic Systematics
Number of graduates: 3,000 annually
CyberBionic Systematics Training Center is an Authorized Pearson testing center for IT specialists since August 2012.
Location: Kyiv, online
Training programs: Java, Python, C#/.NET, frontend development.
edu.cbsystematics.com

04
GoIT
Number of graduates: over 2,000 annually
GoIT education company has been established in 2014 with the aim of helping young people start a career in IT.
Location: Kyiv, online
Training programs: Fullstack, QA, Java, PHP Wordpress, etc.
goit.ua

05
National University “Kyiv-Mohyla Academy”
Tech graduates: 3,500
This higher education institution holds top positions in local ratings, cooperates with dozens of international educational institutions, academic and cultural communities.

06
Taras Shevchenko National University in Kyiv
Tech graduates: 1,324
One of the world’s top 500 universities in the world (ranked 431st in QS World University Rankings) and holds top positions in national ratings. It hosts Startup Business Incubator Business School. Their students have an opportunity to gain additional insights on how to organize their own business and get to know investors.

07
Zhukovsky National Aerospace University “Kharkiv Aviation Institute”
Number of students: 1,692
KhAI prepares technical specialists in the fields of aviation and aerospace technology, automation, instrumentation, information technology, cybersecurity, telecommunications and others.
07

**LITS (Lviv IT School)**

**Number of graduates: 2,000**

LITS is an educational technology institution founded in 2013. LITS hosts 7 schools: UI/UX School, QA School, PM School, Code School, HR School, BDA School, DS School, and a kids educational project LITS4kids.

**Location:** Lviv, Mykolaiv, Chernivtsi

**Training programs:** ML, Python, Web UI, QA, product management, scrum and agile, UX/UI, business development, etc.

lits.ua

09

**Projector**

**Number of graduates: 1,500 annually**

Creative & tech school, community and coworking.

**Location:** Kyiv, Odesa, Lviv, London, Prague, Berlin, online

**Training programs:** over 60 courses in six subjects – UI/design, graphics and media, gamedev, coding and programming, urban design, marketing and management.

prjctr.com.ua

11

**QALight**

**Number of graduates: over 8,000**

Creative & tech school, community and coworking.

**Location:** Kyiv, online

**Training programs:** testing (basic unit, testing of web services, mobile applications, etc.), development (HTML5 and CSS3, JavaScript Basic, FullStack Web Developer, etc.), tech skills (Unity and network basics, Big Data, Hadoop, etc.), soft skills (IT Product Manager in IT, etc.)

qalight.com.ua

08

**Main Academy**

**Number of graduates: over 6,000**

Main Academy is a learning platform to share knowledge and experience with the IT community in Ukraine. The target audience for its trainings varies from interns up to senior level professionals.

**Location:** Kyiv, Lviv, Kharkiv, Odesa, Ternopil, Vinnytsia, Mykolaiv, Kherson, Zaporizhia, online

**Training programs:** QA, frontend development, Java, PHP, C#, Python, Android.

mainacad.com

10

**Prometheus**

**Number of listeners: over 700,000**

The Ukrainian online learning platform with free courses.

**Location:** online

**Training Programs:** Harvard CS 50, Web UI, Software testing, Cybersecurity, How to create startup.

prometheus.org.ua

12

**Sigma Software University**

**Number of graduates: 600 annually**

A learning platform to share knowledge and experience with the IT community in Ukraine. The target audience for its trainings varies from interns up to senior level professionals.

**Location:** Kyiv, Odesa, Lviv, Kharkiv

**Training programs:** Java, JavaScript, PHP, Android, iOS.

university.sigma.software
Training programs: software development, computer and mobile games, computer graphics and design, networking and security, QA, frontend development, etc.

It is specialized in long-term professional and children’s IT education. Has a license from the Ministry of Education and Science for training 300 bachelors and 100 masters every year. Graduates of the academy work in all major IT companies of the country. The academy has schools in most of the country’s regional centers and in Kyiv.

Location: 18 countries of the world

Training programs: software development, computer and mobile games, computer graphics and design, networking and security, QA, frontend development, etc.

Training programs: web design, layout, Front-end advanced, JavaScript, PHP, QA, automation QA, English for IT.

tststep.org

SkillUP
Number of graduates: 18,850
Location: Kyiv, Dnipro, Odesa, Lviv, Kharkiv
Training programs: QA, QA Automation, iOS, Front-end development, SEO, Android on Java, ISTQ8, Concept Art, Photoshop, PHP, IT recruiting course advanced, Javascript, English for IT etc.

SoftServe IT Academy
Number of graduates: 1,600 annually
One of the SoftServe University divisions. Employment rate of graduates is about 70%.
Location: Lviv, Kyiv, Dnipro, Kharkiv, Rivne, Ivano-Frankivsk, Chernivtsi, Sofia, Wroclaw, Bialystok, Gliwice
Training programs: DevOps, Web UI, Java, C++, .NET, iOS, etc.
career.softserveinc.com/uk-ua/technology

uData School
Number of students: 90+
Location: Kyiv
Training programs: mathematical education for data science professions.
udata.school

UNIT Factory
Number of students: 900
The education system is based on the method of the French school “42”, where students study peer-to-peer with gamification elements. Students are working on real tasks in real companies.
Location: Kyiv
Training programs: game developer and mobile app developer, web developer, software architect, security specialist.
unit.ua

“STEP” computer academy
Number of graduates: 95,000
It is specialized in long-term professional and children’s IT education. Has a license from the Ministry of Education and Science for training 300 bachelors and 100 masters every year. Graduates of the academy work in all major IT companies of the country. The academy has schools in most of the country’s regional centers and in Kyiv.

Location: 18 countries of the world

Training programs: software development, computer and mobile games, computer graphics and design, networking and security, QA, frontend development, etc.

Ukrainian IT School
Number of graduates: 1,600 annually
Location: Kharkiv, Mykolaiv
Training programs: web design, layout, Front-end advanced, JavaScript, PHP, QA, automation QA, English for IT.

uitschool.com

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unit.ua
There are over 110 research and development centers in Ukraine. Ukraine’s largest R&D partner is the United States (45% of companies), followed by EU and Israel. Areas of expertise of Ukrainian R&D centers include games, e-commerce, big data and artificial intelligence, telecommunications, Internet, software development and other fields.

More than half of the R&D centers are located in Kyiv. Other major research centers are located in Dnipro, Lviv, Kharkiv, Odesa and Vinnytsia.

USA is the largest R&D partner of Ukraine, with 45% of companies.

110+ R&D centers in Ukraine

45% [19] of the companies
Sigma Software
Headquarters: Stockholm, Sweden
Offices: Kyiv, Lviv, Kharkiv, Odesa
Number of specialists: any
Sigma Software specialist with good ideas can join R&D. The number is currently over 850.

One of the largest software development companies in Ukraine. It is included in The 2019 Global Outsourcing-100 rating. The company develops its own expertise and provides consulting services in IT. Has R&D centers in all Ukrainian cities where the company operates.

Company profile: information, AR/VR, blockchain, machine learning, data science, AI, cybersecurity.

NetCracker
Headquarters: Boston, USA
Offices: Kyiv, Odesa, Sumy
Number of specialists: 1,000
Company’s clients are AT&T, France Telecom, Deutsche Telecom, DHL. Over a thousand of the 5,000 programmers, analysts and other IT specialists of the company are working in Ukrainian R&D.

Company profile: telecommunication processes management services.

OLX Group
Headquarters: Hoofddorp, The Netherlands
Offices: Kyiv
Number of specialists: 280
A Dutch classifier, held in Ukraine on the basis of Slando.ua. It belongs to the South African group Naspers. According to InAU, OLX is one of the most popular sites in Ukraine.

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Oracle
Headquarters: Redwood, USA
Offices: Kyiv, Kharkiv, Lviv, Dnipro, Odesa
Number of specialists: 500
In 2015, the company purchased Ukrainian Maximizer and thus multiplied the presence of R&D centers in Ukraine by two. Ukrainian IT specialists specialize in cloud solutions.

NetEnt
Headquarters: Stockholm, Sweden
Offices: Kyiv
Number of specialists: 70
A Swedish social casino game developer. In 2009, the company entered the IPO, revenue for 2017 was $178M.

Playtech
Headquarters: London, UK
Offices: Kyiv
Number of specialists: 600
The largest online software developer on the London Stock Exchange with a capitalization of $2.18B. The company employs a team of 5,000 professionals.

Playtika
Headquarters: Tel Aviv, Israel
Offices: Kyiv, Lviv, Kharkiv, Odesa
Number of specialists: 1,200
Plarium develops mobile and social games with a total audience of 250M users. It has 1,200 employees and 8 studios.

Company profile: mobile and social games for Android and iOS.

Ring
Headquarters: Santa Monica, USA
Offices: Kyiv
Number of specialists: 500
Startup Ring was developing the “smart” door locks and had its R&D office in Ukraine. In 2018 the Amazon Corporation purchased Ring for $1B. Following the acquisition, the company’s offices in Ukraine continued their work.

Company profile: software development in the field of machine learning, computer vision, intelligent data analysis.

Samsung R&D Institute Ukraine
Headquarters: Seoul, Republic of Korea
Offices: Kyiv
Number of specialists: 600
Ukraine has one of the largest R&D centers in Europe that develops expertise in the areas of artificial intelligence and machine learning.

Company profile: computer vision research and human-computer interfaces, new types of multimedia content use and creation programs, converged devices (device-2-device, device-2-cloud), information security, artificial intelligence, natural language processing (NLP), human-computer interaction (HCI), information retrieval, computational intelligence.

Plarium
Headquarters: Herzliya, Israel
Offices: Kyiv, Lviv, Kharkiv, Odesa
Number of specialists: 750
One of the world’s largest social casino games development companies.

OLX Group
Headquarters: Hoofddorp, The Netherlands
Offices: Kyiv
Number of specialists: 280
A Dutch classifier, held in Ukraine on the basis of Slando.ua. It belongs to the South African group Naspers. According to InAU, OLX is one of the most popular sites in Ukraine.
Wix
Headquarters: Tel-Aviv, Israel
Offices: Kyiv, Dnipro
Number of specialists: 300
An Israeli website builder which made an IPO in 2013. The revenue for 2017 is $425M.

Ubisoft
Headquarters: Montreuil, France
Offices: Kyiv, Odesa
Number of specialists: 400
A French developer of AAA games, best known for the Assassin’s Creed series. It was founded by the five Guillemot brothers. €1.73B was its revenue in 2018.

Snap
Headquarters: Santa Monica, USA
Offices: Kyiv, Odesa
Number of specialists: 200
It was a Ukrainian office of the company that created lenses for iPhone X. Apple used them in a PR campaign.
Company profile: Snapchat filters, Face Tracking Technology.

Wargaming
Headquarters: Minsk, Republic of Belarus
Offices: Kyiv
Number of specialists: 400
The largest game developer in the CIS. 400 of 2,200 company’s specialists work in Ukraine.

TransferWise
Headquarters: London, UK
Offices: Cherkasy
Number of specialists: 20
A British international money transfer service with an office in Cherkasy. The company’s revenue for 2018 is $151M, net profit is $8M.

Siemens
Headquarters: Munich, Germany
Offices: Kyiv, Lviv
Number of specialists: 300
Company’s Ukrainian office is engaged in IT implementation in several industries. The company's solutions are used there.

Snapchat filters, Face Tracking Technology.

Wize
Headquarters: Mountain View, USA
Offices: Kyiv, Zhytomyr
Number of specialists: n/a
An Israeli navigation service acquired by Google for $1.3B.
LABORATORIES

01

ARTKB

A full-cycle hardware product development bureau (idea inception, mass production, design, certification and worldwide logistics).

The bureau created HushMe – a personal headset that makes the conversation inaudible to those who are around the user. In 2017, the project raised $170,000 on crowdfunding platforms.

In 2018, the model was showcased at the International Consumer Electronics Show (CES).

info@artkb.net
artkb.net

02

DIY Lab

A workshop with state-of-the-art equipment for making and prototyping, as well as the space for workshops and a place where expert appraisals of a hardware project can be obtained and included in the accelerated program.

kiev.diylab.org
hello@diylab.org

03

Fabricator/FabLab

One of the largest prototyping laboratories in Ukraine and a part of the FabLab global network.

FabLab has modern equipment, expertise and licensed software. The company's purpose is to form the community and develop open-source projects.

fabricator.me
info@fabricator.me

04

Sensorama VR/AR Lab

A virtual and augmented reality laboratory where you can get acquainted with technology, gain knowledge or access to AR/VR project development equipment.

sensoramalab.com
team@sensoramalab.com

05

Syngenta

Digital Innovation Lab became sixth in the global network of LTI Syngenta. The laboratory’s activities are aimed at providing digital innovations to Ukrainian agricultural producers, as well as serving agribusiness needs in other European countries.

syngenta.ua
PRODUCT COMPANIES
PRODUCT COMPANIES

01 Admixer
Admixer
Year founded: 2008
Advertising network
A large SSP, which allows publishers to automate the sale of traffic. Admixer’s customers serve over 20B impressions every month. The company supports 20,000 publishers.
Customers of their services include Nissan, Samsung, PepsiCo, Nestle, Kyivstar, and others.
admixer.com

02 Adtelligent
Adtelligent (formerly VertaMedia)
Year founded: 2008
Advertising network
A sell side technology company providing holistic demand management and intermediation solutions for publishers. In 2016, its revenue was $4M.
adtelligent.com

03 Ajax Systems
Ajax
Year founded: 2011
Wireless security systems and smart homes
Ajax creates smart security systems and devices for smart home. Ajax’s portfolio includes 17 security gadgets that are in high demand in dozens of countries in Europe, the CIS, Asia, and South America as a high-quality alternative to expensive brands. The production is based in Ukraine.
In 2015, the startup raised $1M of investment.
ajax.systems

04 Allset
Allset
Year founded: 2015
Table booking and food ordering app
Allset is a restaurant reservation and pre-ordering service that allows clients and venues to reduce waiting time. The app is free for end users, but the company takes a 10% commission off the venues.
The company operates in more than 1,500 locations in 11 US cities and serves about 25,000 orders a month.
allsetnow.com

05 Attendify
Attendify
Year founded: 2012
Event app platform
Attendify team is building data-first event technology platform to bridge the gap between digital marketing and event marketing. The platform has helped 3,500 of event planners to hold more than 14,000 events.
attendify.com

06 Cexio
Cex
Year founded: 2013
Multi-functional cryptocurrency exchange
One of the largest Ukrainian crypto stocks. Over the past 30 days, they have conducted transactions for almost $70M.
cex.io

07 Competera
Competera
Year founded: 2014
SaaS platform for e-commerce
Competera has two major products: competitors’ activity analytics platform and price optimization service. Competera has more than 120 corporate clients from 26 countries, including: OBI, Deloitte, Acer, LG, Watsons, Panasonic and others. Competera offices are located in three countries around the world.
competera.net

08 Concepter
Concepter
Year founded: 2013
Smartphone accessories
IBlazr mobile flash developer. Company’s gadgets are sold in 40 countries around the world, including branded Apple stores. Concepter was first Ukrainian startup that appeared there. In 2017 Concepter opened the division of consulting for startups and launched accelerator program.
concepter.co

09 Dmarket
Dmarket
Year founded: 2017
Blockchain marketplace for gamers
Dmarket is a blockchain-based marketplace that enables gamers to convert their gaming achievements into real money. In 2017 the startup has raised $25M through an ICO.
dmarket.io
Depositphotos is one of the leaders of the Ukrainian tech industry. A serial entrepreneur Dmitry Sergeev founded the company in 2009. The first four years, Depositphotos developed one product – a photobank with a microstock model, where photos, graphics, and videos from contributors from all over the world are distributed under the Royalty-free license; content contributors earn from each license purchase and the photobank earns its commission from each purchase.

In 2011, Depositphotos received $3M investments from TMT Investments.

In 2015, the European Bank of Reconstruction and Development together with TMT Investments invested in the company $5M more. Today, Depositphotos is an ecosystem consisting of several products, which complement each other. More than 400 employees work with clients from 192 countries of the world. Depositphotos’ head office, where the most employees work is located in Kyiv and the headquarters is situated in New York.

depositphotos.com
EVO
Year founded: 2008
Marketplaces
A group of companies operating in several CIS countries. The monthly audience of marketplaces totals 121M users; the turnover reaches almost $100M.
The company merged with Rozetka in summer 2018.
evo.company

GitLab
Year founded: 2011
Opensource system for hosting git repositories raised $110M in a series D round in 2018. According to the platform founders, the company’s valuation within the round amounted to $1.1B, making GitLab the first Ukrainian “unicorn”. More than 100,000 companies use GitLab.
gitlab.com

Hotline
Year founded: 1992
Price comparison service
Hotline LLC owns websites Hotline.ua, ITC.ua, Dpk.itc.ua and Gameplay.itc.ua. All projects are related to the various aspects of the Ukrainian and international IT market, price comparison sphere and internet. Hotline.ua is one of the largest price comparison sites with 12.2M visits per month.
hotline.ua

Jooble
Year founded: 2007
Job search service
It is in the top 5 largest job search services in the world, and boasts a daily audience of 2M visitors. It operates in 61 countries.
jooble.org

Kodisoft
Year founded: 2002
Interactive tables for public institutions (including restaurants)
Over the course of 16 years of its existence, the company changed several areas of activity, which were all related to IT. Currently, interactive tables for restaurants and other public institutions are the most famous products of Kodisoft.
kodisoft.com

Livestream
Year founded: 2007
Video streaming service
Video streaming service with an office in Zaporizhia, in 2017 acquired by Vimeo. It was the largest acquisition in the history of Vimeo.
livestream.com

Lun
Year founded: 2008
Real estate offer aggregator
The largest in Ukraine real estate offer aggregator. Under the brand Flatly it operates in 30 countries around the world.
lun.ua

Letyshops
Year founded: 2014
Cashback service
The largest cashback service in the CIS with an office in Vinnytsia. The total revenue of the stores from customers, led by the Letyshops team, is $35M monthly. Lety Shops has more than 8M users.
letyshops.com

Grammarly
Year founded: 2008
Digital writing assistant
Grammarly’s AI-powered products help people communicate more effectively. In 2017, company raised $110M of its first investment, which was a record for Ukraine at the time. At present, its audience is 15M active users every day.
grammarly.com

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Job search service
It is in the top 5 largest job search services in the world, and boasts a daily audience of 2M visitors. It operates in 61 countries.
jooble.org
**People.ai**
Year founded: 2016
Sales department management and control
People.ai analyses the activity of sales managers based on CRM records and communication with clients in messengers and e-mail. During the first two years of operation, People.ai got into Y Combinator, became #1 in the B2B segment among residents of the accelerator and got its first customers.

**Preply**
Year founded: 2012
An online platform that brings together tutors and students
Preply is an online platform that connects students with language tutors. The system uses machine learning to rank candidates and acts as a guarantor of financial transactions between the parties.

In the past two years Preply raised $5.5M from several investors, funds and the TechStars accelerator.

**Paymentwall**
Year founded: 2010
Payment services
Payment wall’s portfolio includes several financial projects operating in different countries and performing functions ranging from processing to a gateway for merchant accounts (Brick, PayAlto, SpiderPipe, Offerwall, and others).

**Rallyware**
Year founded: 2012
Intelligent workforce training
Rallyware empowers its customers across the globe to coach, train, and motivate their people through personalized scalable engagement programs that achieve higher sales, faster employee onboarding, increased participation in corporate initiatives, and other business objectives.

**Monobank**
Year founded: 2017
Mobile Bank without offices
This bank is the first in Ukraine and one of the first in Europe mobile banks to work completely without physical branches. More than 500,000 customers signed up in Ukraine within the first year of its operation. Currently, the team is planning to enter the UK market.

**Nova Poshta**
Year founded: 2001
Logistics operator
The largest Ukrainian logistics operator with 174M parcels delivered in the 2018, and more than 3000 branches located throughout the country. The company has its own NovaPay payment system, the mobile app has 1.7M users.

**PDFFilter**
Year founded: 2008
Online document management platform
Company began operating as a solution for electronic signature and text recognition in pictures. Now the company has about 400 people, and the revenue as of 2016 was $10M.

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Rozetka
Year founded: 2005
Online store
In August 2018, Rozetka bought a majority share in the largest Ukrainian marketplace EVO company from Naspers for an amount that could range from $12M to $15M.
rozetka.com.ua

StarLadder
Year founded: 2001
E-sport developers
StarLadder is hosting proprietary esports tournaments, as well as handling event organization, studio and video production, live streaming for global audiences and supporting its online platform for amateur, semi-pro and professional tournaments. The largest Ukrainian agency in the market of e-sports competitions and broadcasts.
starladder.com

Template Monster
Year founded: 2002
Website solutions
Template Monster is in the top 3 of global vendors for web development solutions. The company develops templates for popular content management systems (WordPress, Drupal, Joomla, etc.) and e-commerce platforms (Magento, Shopify, osCommerce, and many more), as well as HTML5 and Bootstrap templates, corporate style elements, etc.
templatemonster.com

Readdle
Year founded: 2007
Software for macOS and iOS
Readdle started with a service for reading books and documents in Safari. Now an audience of their services is 90M users. One of the first companies in the world to begin developing apps for the iPhone even before the creation of the App Store.
readdle.com

Reply
Year founded: 2014
Sales automation platform
Reply puts sales outreach on autopilot, while still making each communication personal. Company enables scaling sales with no extra hiring needed by automating sending personalized cold emails, follow-ups and initiating phone calls. Reply is in the Top 50 products for sales 2019.
reply.io

Serpstat
Year founded: 2013
All-in-One SEO platform
Netpeak’s company revenue, Serpstat’s developer, in 2016 was €2.5M.
serpstat.com

Sixa
Year founded: 2015
Cloud computing
Sixa delivers a full computer that operates from the cloud via a client app. In 2016 Sixa raised $3.5M of investments.
sixa.io

Talkable
Year founded: 2010
Referral marketing system
A system for referral marketing in e-commerce from the co-founder of the auction of technological talents Hired Allan Grant (Mykhaylo Sapov). In 2018, Talkable customers earned $150M through the system.
talkable.com

Terrasoft
Year founded: 2002
BPM and CRM systems
Terrasoft is a group of companies that develops corporate software, offers IT consulting, CRM implementation and enterprise automation services. Terrasoft’s customers include thousands of companies around the world: OTP Bank, Kraft Heinz, Oki, Bayer, etc.
terrasoft.ua
**Tickets.ua**

Year founded: 2009
Ticket searches and booking service
One of the largest ticket searches and booking services in Ukraine. It is included in the Ticket Travel Network holding with 650 employees, 400 of which are located in Lviv. The GMV is €50B, the share of Ukraine is 12%.

**Work.ua**

Year founded: 2006
Job search service
One of the largest Ukrainian sites for job search, in December 2017 they exchanged shares with Rabota.ua.

**Uklon**

Year founded: 2010
Ride-hailing
Uklon is a Ukrainian product company whose main products are: the eponymous mobile application Uklon – the biggest ride-hailing service with surge pricing algorithm based on AI and the Uklon Driver mobile app – a ride-hailing orders aggregator for drivers.

**Viewdle**

Year founded: 2006
Face recognition technology and video processing
When this startup was launched, its technology was the first one that made it possible to identify a person without physical contact.

In 2012, Viewdle became the first Ukrainian company acquired by Google, which paid $30 to 45M for the project according to expert estimates. In 2014, the startup was closed and its specialists were transferred to Google. Most of them started working at Motorola Mobility division of Google.

**YouScan**

Year founded: 2009
Social media monitoring system
YouScan is a service for marketing specialists, PR professionals and anyone who wants to know what consumers think about their products. It scans reviews in social media, blogs and forums, and presents results in the form of convenient reports.

**ZeoAlliance**

Year founded: 2010
macOS Software
Kromtech, a well-known ZEO Alliance project, is focused on macOS performance and security. It consists of MacKeeper, a software with 1.5M+ users, Anti-malware Lab that provides real-time web monitoring of online threats.

**3DLOOK**

Year founded: 2016
Mobile body scanning for e-commerce and retail
3DLOOK develops a human body 3D scanning technology that works on mobile devices and doesn’t require any additional hardware. Company received $1.4M investment.

**AxDraft**

Year founded: 2016
Self-help services
AxDraft allows in-house legal teams to get rid of routine and create mistake-free legal documents in minutes. In 2019 startup raised investments from Overkill Fund. Therefore company’s valuation amounted to $1.3M.

**Delfast**

Year founded: 2017
Electric bicycles
Delfast was launched on Kickstarter crowdfunding platform in 2017. An unprecedented range on a single charge is the peculiarity of this model. Delfast traveled 367 km on a single charge and was registered in the Guinness Book of Records.

**Djinni**

Year founded: 2013
Anonymous job search service
Service for anonymous job search in technology companies from the creator of the largest Ukrainian community of programmers DOU. Now there are 10 000 questionnaires on the site.

**Distributed Lab**

Year founded: 2014
Blockchain technology competence centre
Distributed Lab is engaged in blockchain-based projects and in the organization of events and training specialists in this field. The project team includes developers, researchers, and analysts.

**Cardiomo Care**

Year founded: 2016
Wearable remote cardiac monitoring with AI engine to enable early warning for heart diseases
Company is poised to revolutionize the health market and create new ways of providing healthcare both in clinical and remote settings.

**3DLOOK: $1.4M of investments**

**AxDraft: $1.3M of investments**

**Delfast: €50B**

**Djinni: 10 000 questionnaires**

**Distributed Lab: $600,000 of investments**

**Cardiomo Care: €50B**
**SolarGaps**

Year founded: 2014

The first smart blinds collecting solar energy

SolarGaps smart blinds use a window area for green energy accumulation, decreasing electricity bills and reducing CO2 emissions. For two years of its existence, the project raised $700,000 of investments.

PromoRepublic

Year founded: 2014

Social Media Content Discovery Platform

PromoRepublic is helping small and medium businesses and marketers to create content for social networks, which attracted $1.2M investment.

Kwambio

Year founded: 2014

3D printing

Kwambio is an additive manufacturing company and a developer of unique products with implementations in a variety of fields.

PassivDom

Year founded: 2016

Off-the-grid energy-efficient houses

PassivDom founders intended to create a fully off-the-grid house that you can print on a 3D printer by yourself and that does not need connections to centralized electricity and water supply networks. Currently, the startup builds such houses at prices starting at $64,000.

IO Technologies

Year founded: 2015

Analytical platform for business

IO Technologies partners with DMG Media, Bauer Xcel, Express Newspapers, Times Internet, INQUIRER and over 1000 other brands from 65 countries around the world. Company received $1.5M investment.

Hideez

Year founded: 2015

Identity and access management solutions

Hideez Group is an award-winning high-tech start-up in Identity and Access Management. Hideez has several products in its portfolio: Key, Lock, Wallet and Enterprise Server.

InkHunter

Year founded: 2014

AR tattoo try-on app

InkHunter team is building an AR app to help tattoo artists and enthusiasts visualize the exact size and placement of any design anywhere on your body. InkHunter has bagged a place in Y Combinator’s summer 2018 batch.

UniExo

Year founded: 2015

Medical company

UniExo reduces recovery period by assisting and supporting patients outside the healthcare facilities using modular exoskeletons. This solution can help regain movement and assist with the limbs mobility for 1.3B people.

Influ2

Year founded: 2017

Advertisement microtargeting solution

In Autumn 2017, the project raised $1.4M of angel investment and was presented at TechCrunch Disrupt. In May 2018, it was launched in open access.

Restream

Year founded: 2014

Streaming service

Restream team handles millions of broadcasts every year for all content creators, streamers, influencers around the world. Restream became a LinkedIn partner in 2019.

ESM.one

Year founded: 2016

Media and IT-holding

ESM.one is media and IT-holding that focuses on the development of technological and managerial solutions in the field of e-sports.

E-sports tournament platform and analytics with revenue of $300k for 2018.

InkHunter is building an AR app to help tattoo artists and enthusiasts visualize the exact size and placement of any design anywhere on your body. InkHunter has bagged a place in Y Combinator’s summer 2018 batch.
YouTeam is a marketplace for assembling offshore software development teams. They are the fourth Ukrainian company that had participated in the prestigious Y Combinator acceleration program in the United States. The platform connects a global pool of vetted software development providers with startups and SMEs setting up or scaling their remote software development teams.

YouTeam.io

YayPay

Year founded: 2015
Financial and Accounting Software

YayPay is a company that helps businesses optimize financial processes. In 2018 YayPay raised $8.4M in investment in the series A round.

yaypay.com

$8.4M of investments
IT SERVICE COMPANIES
UKRAINE IN THE GLOBAL IT MARKET

1st place in Europe in terms of the volume of IT service exports

24th place among the 55 most attractive countries

11th place in the top 50 world’s developers

7th place in the world in terms of quality and efficiency of the freelance workforce

Estimated volume of the export of IT industry, $  

Volume of the export of IT industry, $  

IT services export 2020

- 70% development
- 30% consulting, R&D, analytics, and other services

2015: 2.7B  
2016: 3B  
2017: 3.6B  
2018: 4.5B  
2020: 5.4B  
2025: 8.4B
Currently, the largest Ukrainian IT companies have gone beyond outsourcing in its classic sense and offer consulting, grow their own expertise, and open R&D centers instead.
01 AMC Bridge
 Offices in Ukraine: Dnipropetrovsk, Khmelnytskyi, Sumy, Chernivtsi
 More than 550 specialists
 Software development in architecture, engineering and construction.
 Customers: Amadeus, AMD, aPriori, Alibi-tech and others.
 amcbridge.com
 contacts@amcbridge.com.ua

02 Artezio
 Offices in Ukraine: Kharkiv
 More than 300 employees
 Corporate application and software development in finance and insurance, telecom, healthcare, etc.
 Customers: Swisscom, Beeline, Siemens and others.
 artezio.com
 sales@artezio.com

03 Ciklum
 Offices in Ukraine: Kyiv, Kharkiv, Lviv, Dnipropetrovsk, Odesa, Vinnytsia
 More than 2,860 specialists
 Software development in retail, fintech, media, tourism, entertainment industry, etc.
 Customers: Google, Intel, Jabra, Thomas Cook, Lenovo and others.
 ciklum.com
 ciklum@ciklum.com

04 DataArt
 Offices in Ukraine: Kyiv, Kharkiv, Lviv, Dnipropetrovsk, Odesa, Kherson
 1,300 specialists in Ukraine
 Design, modernization and support of IT solutions in finance, healthcare, tourism, media and the internet of things.
 Customers: BNP Paribas, IPM, Nielsen and others.
 dataart.ua
 hr-kyiv@dataart.com

05 Daxx
 Offices in Ukraine: Kyiv, Dnipropetrovsk, Kharkiv, Lviv
 380 specialists
 Software development and technology consulting tech company that builds development teams in Ukraine.
 Customers: Viber, Pricena, Carerix and others.
 daxx.com

06 Eleks
 Offices in Ukraine: Kyiv, Lviv, Ivano-Frankivsk, Ternopil
 More than 1,320 specialists
 Full cycle software development in retail, multimedia and communications services, medical technology, automotive industry, etc.
 Customers: Autodesk, Phoenix, Xceedium, Havas and others.
 eleks.com
 eleksinfo@eleks.com

07 EPAM
 Offices in Ukraine: Kyiv, Kharkiv, Lviv, Dnipropetrovsk, Vinnytsia
 6,600 specialists
 Software development in finance, media, sales, healthcare, energy, insurance, etc.
 Customers: Fidor Bank, Barclays, Canadian Tires and others.
 epam.com
 info@epam.com

08 GlobalLogic
 Offices in Ukraine: Kyiv, Kharkiv, Lviv, Mykolaiv
 4,150 specialists in Ukraine
 Full cycle software development in retail, multimedia and communications services, medical technology, automotive industry, etc.
 Customers: Fox, Oracle, Zappos, Adobe, Panasonic and others.
 globallogic.com
 prmarketing-ua@globallogic.com

09 Intetics
 Offices in Ukraine: Kyiv, Kharkiv, Lviv
 500 specialists in Ukraine
 Software application development, creation and operation of distributed professional teams, software product quality assessment, and “all-things-digital” solutions.
 Customers: SugarCRM, Modlin, Desk-Net, Area9 and others.
 intetics.com
 odt@intetics.com

06 / IT SERVICE COMPANIES

10 Innovocs
 Offices in Ukraine: Kyiv, Mykolaiv
 More than 600 specialists
 Software development in blockchain, advertising and marketing, healthcare, fintech, education, telecom, etc.
 Customers: Zinga, edX, Wagner Brothers, Neogames and others.
 innovocs.com

11 Intellias
 Offices in Ukraine: Kyiv, Odesa, Lviv, Kharkiv
 1,220 specialists
 Software development in automotive industry, SaaS, big data and data science.
 Customers: Nokia, Microsoft, Siemens, Playbuzz and others.
 intellias.com
 info@intellias.com

12 Intovatec
 Offices in Ukraine: Kyiv, Kharkiv, Lviv
 50 specialists in Ukraine
 Software application development, creation and operation of distributed professional teams, software product quality assessment, and “all-things-digital” solutions.
 Customers: SugarCRM, Modlin, Desk-Net, Area9 and others.
 intovatec.com
 info@intovatec.com

08 InfoPulse
 Offices in Ukraine: Kyiv, Odesa, Vinnytsia, Zhytomyr, Chernihiv
 1,850 specialists
 Development and providing of services for the entire life cycle of IT systems in telecom, automotive industry, insurance, etc.
 Customers: Bosch, Microsoft, Vodafone, British American Tobacco and others.
 infopulse.com
 info@infopulse.com

$2B valuation

11 Intellias
 Offices in Ukraine: Kyiv, Odesa, Vinnytsia, Zhytomyr, Chernihiv
 1,850 specialists
 Development and providing of services for the entire life cycle of IT systems in telecom, automotive industry, insurance, etc.
 Customers: Bosch, Microsoft, Vodafone, British American Tobacco and others.
 intellias.com
 info@intellias.com

12 Intovatec
 Offices in Ukraine: Kyiv, Kharkiv, Lviv
 50 specialists in Ukraine
 Software application development, creation and operation of distributed professional teams, software product quality assessment, and “all-things-digital” solutions.
 Customers: SugarCRM, Modlin, Desk-Net, Area9 and others.
 intovatec.com
 info@intovatec.com
ISD
Offices in Ukraine: Lviv, Dnipropetrovsk
755 specialists
High-quality software development solutions for healthcare industry.
Customers: World’s largest clinics and laboratories.
isd.dp.ua
info@isd.dp.ua

Lohika
Offices in Ukraine: Kyiv, Odesa, Lviv, Rivne
860 specialists in Ukraine
Software development in product innovation and engineering services.
Customers: Skype, BuzzFeed, Okta, Tidemark.
lohika.com.ua
info@lohika.com

Miratech
Offices in Ukraine: Kyiv, Kharkiv, Vinnytsia
More than 800 employees
Software development in telecom, insurance, tourism, banking sector, healthcare, etc.
Customers: Siemens, Philips, Fujitsu, Samsung, BNP Paribas and others.
miratechgroup.com
info@miratechgroup.com

N-iX
Offices in Ukraine: Lviv, Kyiv, Krakow
More than 900 specialists
Software and mobile apps development in telecom, fintech, media, energy, aviation, education, etc.
Customers: Deutsche Post, Opentext, Delware, Photon and others.
n-i-x.com
contact@n-i-x.com

Program-Ace
Offices in Ukraine: Kyiv, Kharkiv
More than 100 specialists
Software development in agriculture, media, entertainment, education, marketing and advertising, fintech, health, insurance, etc.
Customers: Digimation, Hopster, GSN Games, Wargaming and others.
program-ace.com
rfp@program-ace.com

N-iX
Offices in Ukraine: Lviv, Kyiv, Krakow
More than 900 specialists
Software and mobile apps development in telecom, fintech, media, energy, aviation, education, etc.
Customers: Deutsche Post, Opentext, Delware, Photon and others.
n-i-x.com
contact@n-i-x.com

SiteCore
Offices in Ukraine: Dnipropetrovsk
200 specialists
The end-to-end content and commerce platform.
Customers: P&G, L’Oreal, TelstraSuper and others.
sitecore.net

OSF Global
Offices in Ukraine: Lviv, Odesa, Ivano-Frankivsk, Chernivtsi
100 employees
Cloud technology consultant and technology integrator.
Customers: Nissan, Intacct, Plumchoice, TableSafe and others.
osf-global.com
ukraine@osf-global.com

Provectus
Offices in Ukraine: Kyiv, Odesa
480 specialists in Ukraine
Software development, Design, QA, Big Data & Analytics, DevOps, and Business Consulting.
Customers: Sony, Uber, Disney and others.
provectus.com
info@provectus.com

Clients:

Clients:
Sigma Software provides cutting-edge technology solutions and consulting within IT. We deliver smartest solutions for over 16 years to our customers in the areas of government, telecommunications, advertising, automotive, gaming, and others.

Being a part of Sigma Group, one of the largest scandinavian IT corporations, we are a global player with more than 3,700 employees in 12 countries and over 950 in Ukraine.

Our principles
No matter what project we undertake, our principles remain the same: we make sure you get the solution that is the best for you, on time, and on budget. And we always deliver on our promises.

Our mission
Provide premier value IT services, keeping the focus on helping our customers to reach their business goals.

R&D
In 2017 R&D center with three regional hubs was established.

CSR
Sigma Software has a big idea in its mind: creating a strong and stable environment for IT development in Ukraine due to work with government, improving education, promoting the country as a huge IT hub.

sigma.software

Company is compliant to
ISO 9001:2001
Quality Management System

ISO 27001
Information Security Management

Sigma Software is listed among Top-100 best outsourcing companies in the world according to the International Association of Outsourcing Professionals.
SoftServe is a global digital authority and consulting company, operating at the cutting edge of technology. We reveal, transform, accelerate, and optimize the way large enterprises and software companies do business. With expertise across healthcare, retail, financial services, software, and more, we implement end-to-end solutions to deliver the innovation, quality, and speed that our clients’ users expect.

SoftServe was founded as a software development company in 1993 in Lviv, Ukraine. Today company operates in 30 cities in the USA, EU, Ukraine, Bulgaria and Poland.

info@softserveinc.com
softserveinc.com

Ultimately, SoftServe empowers businesses to re-identify their differentiation, accelerate market position, and vigorously compete in today’s digital, global economy.

Clients
Cisco, Atlassian, Bazaarvoice, Deutsche Bank, Nordea, Liebherr, Logitech, IBM, Panasonic, Cloudera

Key technologies and practice areas
- Experience Design
- Internet of Things
- Big Data
- AI/ML
- Cybersecurity
- Cloud/DevOps
- Digital Experience Platforms
- Mixed Reality
- Blockchain
- Robotics

Net Promoter Score
70

Organic CAGR YoY
30%

Global offices
30

Associates
5,500+
Softensi
Offices in Ukraine: Kyiv, Kharkiv, Chernihiv, Zhytomyr
More than 200 specialists
Software development and testing in finance, telecom, ecology, renewable energy, aviation, transport and logistics, healthcare, etc.
Customers:
Bank of Georgia, Enviwave, Inersoll Rand, AZIOT, Zeppelin CAT and others.
softensi.com

Softjourn
Offices in Ukraine: Ivano-Frankivsk
More than 100 employees
Web and mobile software development in media, fintech, etc.
Customers:
Janam, InTix, FutureTix, Boca Systems, Ukrainian Processing Center and others.
softjourn.com
info@softjourn.com

Svitla
Offices in Ukraine: Kyiv, Kharkiv, Lviv, Chernivtsi, Cherkasy
More than 550 specialists
Development and testing of software in various industries.
Customers:
InvoiceASAP, Inflection, Stanford.
svitla.com

Star
Offices in Ukraine: Kyiv
More than 520 engineers
Company provides services in the design, development, testing, implementation and support of software systems in the international market.
Customers:
Walmart, Dolby, Johnson, Netpulse, Xerox.
star.global
press@star.global

TEAM International Services
Offices in Ukraine: Kyiv, Kharkiv, Lviv
More than 300 specialists
Software development in healthcare, telecom, media, finance, retail, etc.
Customers:
Bond, Telenor, TEAM Network, ITC and others.
teaminternational.com
sales@teaminternational.com

ZONE3000
Offices in Ukraine: Kharkiv, Lviv, Dnipro
1300 specialists
ZONE3000 is an international IT company that provides domain name registration, web hosting services and SSL certificates for more than 3M users around the globe.
zone3000.net
STATE LEVEL PROJECTS AND INSTITUTIONS

CITY LEVEL PROJECTS AND INSTITUTIONS
Ukraine has a separate executive body in charge of implementation of the digital strategy of the Cabinet of Ministers for Ukraine’s development: The State Agency for E-Governance of Ukraine.

In addition, there is a union that coordinates the needs of industry and government experts in implementing reforms. Moreover, in May 2018, the Ministry of Economic Development announced a course to support startups at the level of the public policy.

Hi-Tech Office

The agency was established in 2016 by EPAM, Vodafone Ukraine, Mastercard, and Kyivstar. Its purpose is to ensure the interaction between the state and business (as the Hi-Tech Office’s Supervisory Board includes representatives of the Ministry of Economic Development and Trade, the Verkhovna Rada, and the Presidential Administration), support for startups and major infrastructure projects, and legislative support for the development of the innovative component of the economy.

ht-office.org
office@ht-office.org

The National Commission for the State Regulation of Communications and Informatization (NCSRROI)

It is the state collegiate body under the President of Ukraine that carries out state regulation in telecommunications, informatization, and use of radio frequency resources and provision of postal services.
nkrzi.gov.ua
e_zvernen@nkrzi.gov.ua

ProZorro

ProZorro is a tender procurement system for state and public companies, which was created by volunteers and transferred to the state in 2015. Since August 1, 2016 ProZorro became mandatory for use throughout the country. Within a few years of operation, the system received several industry awards, including the international anticorruption award from the CS Accelerate and the US Institute of Peace (2018) and the Trust of the Future at the Davos Awards. In 2018, Wired dedicated a long article to ProZorro, in which the system was called the most transparent system in the world. According to the publication, the system holds 1500 auctions per day today and accounts for saving for the state budget in the amount of 1.4% of country’s GDP.

prozorro.gov.ua
feedback@prozorro.ua
CITY LEVEL PROJECTS AND INSTITUTIONS

**Kyiv Smart City**

The initiative by the city of Kyiv, which brings together residents, businesses and authorities of Kyiv for the development of smart urban infrastructure. It is based on the principles of intelligent and transparent management and transformation of Kyiv into an innovative and progressive city. The Initiative includes an accelerator and a hub for urban development projects.

kyivsmartcity.com

**Dnipro Development Agency**

The Dnipro Development Agency was established by the decision of the Dnipro City Council and is engaged in developing the city’s infrastructure and increasing its attractiveness for investors. The projects of the Agency include a science and technology park named “Academia”, and another industrial park. Also, the Dnipro – Smart City taskforce was created on its base. The taskforce is involved in the implementation of “smart city” projects.

dda.dp.ua

**Smart City Kharkiv**

Smart City Kharkiv is an image project of Kharkiv within the framework of the Invest Kharkiv Project, which promotes the introduction of innovations in the city.

invest.kh.ua

**Ukrainian National Startup Fund (UNSF)**

The UNSF was established in Autumn 2018. The fund plans to invest $2M into Ukrainian startups during its first year of operation. The fund will finance startups in pre-seed and seed rounds, that already have an MVP, a business plan and a team. The Fund will focus on companies operating in the areas of Internet of Things, blockchain, artificial intelligence, FinTech, biotechnology and medicine, cybersecurity, defence, and energy industries. The National Fund will be providing from $25,000 to $75,000 in the form of grants. In addition to monetary support, the UNSF will provide training and mentoring support, as well as assistance with publicity and marketing. The Fund will also work on attracting private investors interested in investing in projects that have been already funded by the state.

kyivsmartcity.com

**Smart City Lviv**

In 2015, Lviv City Council announced a course on innovation in the city through the use of the smart city approach and tools. Implementation of innovations involves cooperation between the authorities, public services, citizens, and business representatives.

fb.com/lviv.smart.city

**The State Agency for E-Governance of Ukraine**

It is the central executive body that embodies the strategic vector of the Cabinet of Ministers in the field of e-governance, informatization and development of the information society in Ukraine. The agency was established in 2014. The projects of the Agency include the implementation of MobileID identification system, Trembita registry interaction system, digitization of a number of registries, and the introduction of the blockchain technology into the Land Cadastre of Ukraine.

e.gov.ua

agency@e.gov.ua

**The State Finance Institution for Innovations (SFII)**

SFII provides financial support and attracts domestic and foreign investments for the development of the real sector of the economy and support of innovative projects of companies of different forms of ownership through co-investing or consortium lending together with international investment and credit funds.

difku.gov.ua

office@sfii.gov.ua

**UkraineInvest**

The project of the Cabinet of Ministers of Ukraine on investment opportunities of the state contains all key economic indicators, detailed information on opportunities in each of the branches and background information on establishing a business in the country, in particular, visa issues, information about company registration procedures, etc.

ukraineinvest.com

info@ukraineinvest.com

**The State Agency for E-Governance of Ukraine**

It is the central executive body that embodies the strategic vector of the Cabinet of Ministers in the field of e-governance, informatization and development of the information society in Ukraine. The agency was established in 2014. The projects of the Agency include the implementation of MobileID identification system, Trembita registry interaction system, digitization of a number of registries, and the introduction of the blockchain technology into the Land Cadastre of Ukraine.

e.gov.ua

agency@e.gov.ua
CORPORATIONS INVESTING IN COOPERATION WITH STARTUPS
Company Name

Alfa-Bank Ukraine

In 2017, Alfa-Bank Ukraine opened the Alfa-Digital division with a full-cycle team working on mobile app, internet banking and e-commerce. At the end of the year, it launched a digital bank projects competition together with reactor.ua.

Alfa-Bank Ukraine
info@dtek.com
dtek.com
ccd@alfabank.kiev.ua
alfabank.ua

DTEK

DTEK is the largest energy holding in Ukraine, which includes companies producing coal and natural gas, generating electricity, supplying heat and electricity and providing related services to end users.

In 2018, jointly with Radar Tech, the company launched the Energy Accelerator for startups engaged in the fields of energy generation, supply and digital service providers.

Mastercard Ukraine

One of the largest international payment systems, which supports accumulation and incubation programs, as well as FinTech events and startups in Ukraine. In 2017, the company launched the FINTECH MASTER incubation program together with PrivatBank. Together with Oschadbank, the company introduced contactless payment system for public transport.

Mastercard Ukraine
m.me/MastercardUkraine
mastercard.ua

Kyivstar

Kyivstar is the largest mobile operator in Ukraine and one of the largest fixed-line Internet service providers and digital service providers. Using the facilities of the Radar Tech accelerator, the company supports projects in a telecommunication accelerator, in particular in the fields of client interactions, public sector, FinTech, smart home, B2B, and over-the-top content.

Kyivstar
m.me/Kyivstar
kyivstar.ua

Myronivskyi Hliboproduct (MHP)

It is one of the largest agribusiness complexes in Ukraine. The complex includes about 20 enterprises that create a closed cycle of production of chicken meat products; the company has about 50% share of the Ukrainian market and exports its products to 70 countries.

Myronivskyi Hliboproduct (MHP)
mhp.com.ua
office@mhp.com.ua

Oschadbank

A state-owned bank and one of the largest banks in Ukraine. Jointly with Mastercard, it introduced a system of contactless payment in public transport and at social facilities.

Oschadbank
contact-centre@oschadbank.ua
oschadbank.ua

OTP Bank Ukraine

OTP Bank is in the Top 20 largest banks in Ukraine and is part of OTP Bank Group, which is one of the largest financial institutions in Central and Eastern Europe. Together with the 1991 Open Data Incubator and the NBU, the bank launched the Open Banking Lab incubation program. This program promotes the concept of open banking and access to open (non-confidential) banking data through the API.

OTP Bank Ukraine
call.operator@otpbank.com.ua
otpbank.com.ua

Raiffeisen Bank Aval

Raiffeisen Bank Aval is one of the largest banks in Ukraine. In 2017 the bank launched the Raiffeisen Digital HUB division, which is engaged in introduction and improvement of digital products. In particular, it deals with the generation of ideas for new solutions or the integration of the experience of the parent group.

Raiffeisen Bank Aval
aval.ua
info@aval.ua

UkrpromPov

A state concern that includes more than 100 enterprises of defence industry and design offices. In 2017, UkrpromPov jointly with 1991 Open Data Incubator, Cyber Guard, and Hacken blockchain project launched an accelerating program for innovation. In 2018, the state concern became a partner of Ukraine incubation agency engaged in defence projects.

UkrpromPov
ukroboronprom.com.ua
ukroboronprom.com

Vodafone Ukraine

Vodafone is the second largest mobile operator of Ukraine in terms of the subscriber base. The company develops digital services and services for the state and business based on big data. In 2017, the carrier launched the Big Data Lab for IT specialists, managers of various levels, analysts, marketers, etc.

Vodafone Ukraine
m.me/VFUkraine
GUIDE INFO AND MEDIA PARTNERS

- 408 Ventures
- UAngel
- Radar Tech
- Nova Ukraine
- UVCA
- Indigo Tech Recruiters
- ACC
- Digital Future
- ACC
- IT Cluster
- KHarkiv IT Cluster
- EBA
- #it_dnipro
- #UTEW
- Aventures
- #Photo
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[6] According to the own data from the largest IT service companies of Ukraine

[7] According to The IT Ukraine Association and Better Regulation Delivery Office (BRDO)


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[10] Estimated counting using open calendars


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[14] According to Global Innovation Index 2018


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[17] According to The DealBook of Ukraine 2018 by Aventures Capital


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[21] According to HackerRank

All the other data was taken from the open sources.
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